

## Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 CIAE-00 PM-04 INR-07 L-03 ACDA-10  
NSAE-00 PA-02 SS-15 PRS-01 SP-02 USIA-15 TRSE-00  
EB-08 /080 W  
-----070236Z 088020 /73

R 061745Z APR 77  
FM USMISSION NATO  
TO USDOC WASHDC  
SECSTATE WASHDC 2707  
INFO SECDEF WASHDC  
AMEMBASSY ROME

UNCLAS USNATO 2007

E.O. 11652: N/A

TAGS: NATO MARR  
SUBJECT: TRADE OPPORTUNITY ITALIAN CALL FOR FIRMS TO BID ON COASTAL RADAR, DISPLAY AND COMMUNICATIONS PACKAGE (ICB NR 10,045)

REFS: (A) ITALIAN DELEGATION MEMO SF/230/T-12, 31 MAR 77 (NOTAL); (B) ITALIAN ANNOUNCEMENT OF INTERNATIONAL COMPETITIVE BIDDING, NR. 10,045, WITH ANNEX A(NOTAL).

SUMMARY. WE HAVE RECEIVED A COPY OF REF B WITH ITALIAN DELEGATION MEMO (REFA) WITH AN INDICATION THAT COPIES HAVE BEEN PROVIDED TO COUNTRY EMBASSIES IN ROME. SINCE ACTION BY POTENTIAL US BIDDING FIRMS IS DUE TO REACH ROME BEFORE 30 APRIL AND ON THE CHANCE THAT THE COPY OF THIS ANNOUNCEMENT TO AMEMBASSY MAY BE DELAYED, WE ARE THEREFORE TRANSMITTING THE PERTINENT DATEA FOR PURPOSES OF EARLY WARNING TO US INDUSTRY THROUGH USDOC.

ELIGIBLE AND QUALIFIED FIRMS SHOULD TRANSMIT THEIR INTENTIONS WITH DETAILS OF INFORMATION FORM DIRECTLY TO MINISTERO DELLA DIFESA TELECOMDIFE, UCT:IP, VIALE DELL' UNIVERSITA, 00100 ROMA, ITALY. END SUMMARY.

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1. TEXT OF ITALIAN NOTIFICATION (ANNEX A TO REF B) FOLLOWS:

BEGIN TEXT:

SUBJ: SLICE XVIII PROJECT SERIAL 163, INVITATION FOR BIDDING NO. 10,045.

1. IN ACCORDANCE WITH THE PROVISOS LAID OUT IN DOCUMENT AC/4-D/2261 (FINAL), ENCLOSED PLEASE FIND (A) ONE COPY OF THE IFB AT SUBJECT FOR THE PROVISION AND INSTALLATION IN ITALY OF A COASTAL RADAR AND ASSOCIATED DISPLAY AND COMMUNICATION EQUIPMENT, TOGETHER WITH (B) A COPY OF THE "COMPANY'S INFORMATION" FORM. INTERESTED FIRMS OF YOUR

COUNTRY SHOULD FOLLOW THE PROCEDURE OUTLINED AT PARA  
10 OF THE IFB.

2. NOTIFICATION TO YOUR EMBASSIES IN ROME HAS BEEN  
DONE BY THE ITALIAN MINISTRY OF FOREIGN AFFIARS.  
END TEXT.

2. TEXT OF COMPANY'S INFORMATION FORM FOLLOWS:

BEGIN TEXT:

1. NAME.
  2. ADDRESS.
  3. CONCISE DESCRIPTION OF THE JURIDICAL TYPE (INDIVIDUAL CONCERN, LIMITED COMPANY, JOINT STOCK COMPANY, ETC.).
  4. INFORMATION ON FINANCIAL QUALIFICATION (AMOUNT FOR MAJOR WORKS AND/OR PROVISIONS LATELY EFFECTED).
  5. INFORMATION ON TECHNICAL CAPABILITY (NATURE OF WORK AND PROVISION FOR WHICH THE COMPANY IS SPECIALIZED AND EQUIPPED).
- GIVE DATE, SIGNATURE, AND TITLE.

END TEXT.

3. DESCRIPTION OF PROJECT REQUIREMENT FOLLOWS (REF B):

BEGIN TEXT:

ANNOUNCEMENT OF INTERNATIONAL COMPETITIVE BIDDING NO. 10,045.  
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HOST NATION: ITALY

1. SUMMARY DESCRIPTION AND ROUGH COST ESTIMATE OF THE WORKS AND SUPPLIES: AS FROM ANNEX A, BELOW.
2. NATO REF OF FUNDS AUTHORIZATION: AC/4(PP)D/11957;  
AC/4(PP)DS/1093.
3. COMPLETION TIME: 730 DAYS FROM THE ORDER DATE.
4. TYPE OF BIDDING: BIDDING BASED ON THE TECHNICAL SPECIFICATIONS OF MOD ITALY (TELECOMIDIFE).
5. CLOSING DATE BY WHICH FIRMS MUST HAVE FORMALLY EXPRESSED THEIR INTENTION TO BE INVITED TO THE TENDER:  
30 APRIL 1977.
6. APPROXIMATE DATE BY WHICH INVITATIONS WOULD BE DISTRIBUTED TO THE QUALIFIED FIRMS: 30 JUNE 1977.
7. APPROXIMATE CLOSING DATE FOR SUBMITTING BIDS:  
30 AUGUST 1977.
8. TYPE OF CLASSIFIED INFORMATION TO BE PROVIDED TO FIRMS AND ITS SECURITY CLASSIFICATION: NATO CONFIDENTIAL.
9. QUALIFICATION FOR APPLYING TO THE TENDER: FIRMS MUST BE INCLUDED IN ONE OF THE LISTS OF QUALIFIED FIRMS ISSUED BY NATO NATIONS, OR, FROM TIME TO TIME, THEY MUST BE PROVIDED WITH AN INDIVIDUAL ELIGIBILITY STATEMENT ISSUED BY THE EMBASSY OF THEIR OWN COUNTRY.

10. PROCEDURE TO OSOLLOWED FOR APPLYING TO THE  
TENDER: (A) SEND A LETTER TO THE FOLLOWING ADDRESS:  
MINISTERO DELLADIFESA TELECOMDIFE  
UCT/IL  
VIALE DELL'UIVERSITA, 00100 ROMA, ITALY  
(B) FILL IN THE ATTACHED COMPANY'S INFORMATION FORM AND  
ENCLOSE IT WITH ABOVE ITEM 10(A) LETTER.  
NOTE PLEASE WRITE THE REFERENCE NUMBER 10,045 IN BLOCK  
LETTERS ON ABOVE ITEM 10(A) LETTER, ON ABOVE ITEM 10(B)  
FORM AND ON THE ENVELOPE CONTAINNG THEM. END TEXT.  
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<< END OF DOCUMENT >>

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 30-Aug-1999 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Copy:** SINGLE  
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**Decaption Date:** 01-Jan-1960 12:00:00 am  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
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**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** n/a  
**Expiration:**  
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**Original Handling Restrictions:** n/a  
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**Original Previous Handling Restrictions:** n/a  
**Page Count:** 3  
**Previous Channel Indicators:**  
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**Previous Handling Restrictions:** n/a  
**Reference:** (A) ITALIAN DELEGATION MEMO SF/230/T-12, 31 MAR 77 (NOTAL); (B) ITALIAN COMPETITIVE BIDDING, NR. 10,045, WITH ANNEX A(NOTAL).  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
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**Review Exemptions:** n/a  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
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**Status:** NATIVE  
**Subject:** TRADE OPPORTUNITY ITALIAN CALL FOR FIRMS TO BID ON COASTAL RADAR, (ICB NR 10,045)  
**TAGS:** NATO MARR  
**To:** USDOC STATE MULTIPLE  
**Type:** TE  
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**Review Markings:**  
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ANNOUNCEMENT OF INTERNATIONAL  
DISPLAY AND COMMUNICATIONS PACKAGE

